# **Business Administration and Business Economics**

## Land Access, Livelihood Diversification Strategies and Rural Household well-being in Mnquma, Eastern Cape: Implications to Extension agents

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**Abstract**. The objective of this paper is to analyse the impact of land access and livelihood strategies to well-being of households in Mnquma, Eastern Cape. A cross-sectional research design was utilised to collect data from 105 randomly selected households using a well-structured questionnaire. Descriptive statistics was then used to profile livelihood strategies and characteristics such as age, gender, years of farm experience, the availability of water and land for crop production and the income farmers generate from the sale of crops produced. Multinomial logistic regression results demonstrated that land size and location have a positive significant influence (p = 0.001) on household well-being. It is concluded that, though land size has a positive influence on well-being, expanding farms through adding plots and distant farming hinders the attainment of well-being. Moreover, households with large number of dependents and those working in exclusive farming are disadvantaged in the attainment of well-being. There is therefore room to enhance progress in attainment of well-being through reducing the distance to farms and promoting diversification of livelihood strategies. The Eastern Cape department of Agriculture and Rural Development is advised to support distant farmers with settlements in their destinations.

Keywords: Land access; Livelihood strategy; Rural households; Well-being; South Africa

JEL Classification: D10

## 1. Introduction

In South Africa, land remains an emotive issue. Commentators and researchers attribute this to the history of land as a tool in the hands of settlers for creating economic and social dichotomies in the country rather than its contribution to gross national output (Bundy, 1987; Mabin, 1991; Adams, Cousins & Siyabulela, 2000, among others). Hall and Cousins (2019) observed that to the South African black, land has both territorial significance as well as symbolic power that is intimately linked to their very identity as a people. Hence the bitterness about forced removals

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from their land, an action that was seen as a symbolic erasure of black identity and insights (Frost, 1998). According to the Reconstruction and Development Programme document (RDP), land is a "basic need" of the people of South Africa (Kepe, 2016). However, agriculture, easily the main user of land worldwide, accounts for only 2.2% of South Africa's GDP, and roughly 8% of formal employment opportunities (StatsSA, 2016). Of course, the relatively low share of agriculture in South Africa's GDP is more a reflection of the strength of the sector and the diversity of the economy as a whole. Ultimately, land must play a more important role in a transformation process where a significant segment of the population is unemployed and do not have the skills for meaningfully participating in the economy outside agriculture.

The structure of the agricultural economy of South Africa means that land is the central productive resource and its ownership patterns are crucial where opportunities need to be equalized in the absence of alternative opportunities elsewhere in the economy (Bell, 1990; Van Zyl, Kirsten & Binswanger, 1996). This is especially true for the majority of black population residing in the rural areas and entering the new South Africa from a background of limited opportunities to develop skills to participate in the modern, monetized economy. For this segment of the population, it is inevitable for the dominant empowerment strategies to include agriculture.

Given the inevitable current and projected roles of agriculture in creating new employment opportunities for the black population, and the central role of land in all this, how agricultural land is priced and distributed will continue to be important policy questions. How much land is bought and how profitably the new entrants into the farming business can operate are linked to how land is priced. Prices would normally signal the market possibilities on the basis of which prospective investors would make a decision. In the South African context, policymakers are understandably uncomfortable at the prospect of high agricultural land prices since these would only worsen an already ugly picture of the extreme skewedness of land distribution in the country, especially as many black people who buy land probably do so to make a statement about their inclusion rather than for real agricultural production purposes. This view seems to be borne out by the large number of absentee land-owners among the beneficiaries under the land reform programme.

In the 25 years since the enthronement of pluralistic democracy in the country, efforts to redress the imbalance have been feverish although the disparities remain. There is an understandable sense of unease among policymakers over what could easily pass off as a market-assisted discrimination in a country where legislative fiat sustained the dispossession of a particular group of their land for nearly a century (Lyne and Darroch, 2003; Moyo, 2004). There is also concern that a GDP growth rate of 1.3% does not seem to make a dent on the current unemployment

situation. Between 2008 and 2019, the official unemployment rate doubled from about 22.43% to about 27% (StatsSA, 2016). This unemployment rate remains at the highest level since 2008. Surprisingly, South Africa has brought major policy adjustments particularly directed to smallholder farmer's upliftment. Notably is comprehensive support programme aims to empower black farmers under the Broad-based Black Economic Empowerment in Agriculture or AgriBEE as it is popularly known. However, there is no notably impact to rural livelihoods and household well-being. The general objective of the study is to analyze the impact of land access and livelihood strategies to well-being of households in Mnquma, Eastern Cape.

## 2. Materials and Methods

This study was conducted in Mnquma local municipality in the Eastern Cape's former Transkei area to gather data on income sources, demographic information and farming activities. Within Mnquma, there are three towns namely; Nqamakhwe, Centane and Butterworth. Hlobo, Ndabakazi, Kotane and Sihlabeni villages were randomly chosen. Data was collected between May to June 2015 where a sample of 105 respondents out of were randomly selected and interviewed.

#### **Data Collection and Analysis**

The data on which this paper is based was produced from household surveys between May to June 2015. A semi-structured questionnaires were used to collect information from household heads using the local language, IsiXhosa, to enhance the understanding of the respondents. Data collected include ownership of land, household composition, assets, state and type of housing, toilet type and food availability. Focus group discussions were also used to supplement the information obtained from the household survey. The groups each consisted of 10 household heads, where information such as agricultural practices, well-being and processes of livelihood diversifications. Household heads over the age of 50 years, both females and males, were selected through the help of the headmen for the group discussion. Before conducting the survey, a workshop was given to enumerators and local field assistants.

Analysis of data collected was done using STATA version 14 (StataCorp, College, TX, USA), whereby descriptive statistics such as averages, minimums, maximums, standard deviations, range, frequency counts and percentages were obtained to explain the household characteristics, well-being and livelihood strategies. The descriptive analysis has been widely used in similar studies such (McDermott,

2006; Perret, 2000), hence, it was deemed appropriate for this study given the nature of our data

To analyze the impact of land access and household demographic characteristics to household well-being, a multinomial logistic regression was used. The model is most suited because it has a single decision among two or more alternatives (Greene, 2002). Assuming that  $Y_i$  represents the choice taken, then with J disturbances being distributed identically and independently, the multinomial logit model will be represented as follows:

$$Prob(Y_i = j) = \frac{e^{\beta j x i}}{\sum_{k=0}^{J} e^{\beta k x i}}$$
 Where j = 0, 1.....J (1)

Equation 1 represents a multinomial logistic regression model, where Prob (Y) indicates the probability of household to be well-off, e is the natural log,  $\beta$  are coefficient and k is the intercepts.

#### **3. Results and Discussion**

Household socio-demographic characteristics

The demographic characteristics of the respondents assumed to have impact on household well-being are presented on Table 1 below. These characteristics included gender, age, marital status, level of education, household size and land size.

Characteristic	Description	Frequency		Percentage		
Gender	Male	56		53.85		
	Female	48		46.15		
Access to extension	Yes	31		29.81	29.81	
services	No	73		70.19		
		Mean	Std.Dev	Min	Max	
Age	Number(years)	52.94	15.71	22	85	
Level of education	Years spent at school	2.89	1.21	1	5	
Household size	Number of people in HH	6.60	2.68	2	15	
Land size	Land owned in Ha	0.71	0.58	0.125	2.5	
Farming experience	Years of involvement	28.93	16.48	1	70	
Income	Crop sales	2377.74	2673.873	0	15400	
	Livestock sale	1579.9	940.98	0	6000	
	Crop + Livestock +off-farm	3957.6	3032.39	600	18400	

Table 1. Socio-Demographic Characteristics of Farming Households

Source: Field Survey (2015)

Age is a crucial factor in diverse of the agricultural enterprise. Table 1 shows the age characteristics of the interviewed households. The results show that the mean average of 53, which basically indicate that the majority of household heads participate in the study are old people. The maximum age of household heads was 85 years, (56%) were male participant. These findings suggest that agriculture in 10

the rural smallholder farming is mostly done by older people. These results are in line with smallholder Community Survey, which reported an average age range of 45-54 years (StatSA, 2016). Furthermore, Zantsi (2019) found similar results about land reform beneficiaries

Findings from Table 1 also indicate that most households were headed by males (56%). Male dominance the study area may be attributed to loss of jobs through retrenchment policies, retirement and the high unemployment rate especially in the formal sector that requires more educated skilled labour. This is not far fall with the literature (Aliber & Hart, 2009). However, in their study on socio-economic and profitability analysis of honey marketing, Agbugba *et al.* (2020) made a contrary observation.

Household size has a very important bearing with business and income (Enete & Agbugba, 2008). The mean average household size in Mnquma was 7 persons per household and ranged from 2 to 15 persons. These findings are closely related with that of Assefa, (2008) and Kaswamila *et al.* (2004) which show minimum family size of 2 and 3 and maximum family size of 13. In essence, the use of family labour helped reduce the cost that would have been spent on hired labour.

Education is a vital force to reckon with in effective farming household performance and could inform on how best a new technology is adopted. Data was collected from farmers interviewed on their level of education and the results presented in Table 1 above. The results indicated that the average mean average for a number of years spent in school was 3 and ranging from 1 to 5 years.

Findings from Table 1 indicated that the overall farming experience is 29 years and ranged between 1 and 70 years. The results also noted that only (7%) of farmers had 70 years of experience in farming. Most of experienced household heads, were able to get more productivity of crops by timely sowing of crops, avoid flood irrigation hence saving water and balanced use of fertilizers on account of their experience.

The results indicate that every household had access to land either for crop or livestock production. Findings from Table 1 indicate that the households in the study area own between 0.1ha to 2.5ha of land with a standard deviation of 0.58ha. These findings are in line with those reported by Perret et al (2000) on a provincial level. The author claimed that 85% of rural households in the Eastern Cape have access to arable land, while 75% have access to shared grazing land

Several authors have discovered that it is rare to find households surviving only from one income source (Barret et al, 2001; Manona, 1999; Shackleton & Luckert, 2015). Table 1 reports on the combination of livelihood strategies pursued by households in Mnquma. When grouping the main three contributing activities to household livelihoods, crop sales only, livestock sales, the combination of crop

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sales, livestock sales and off-farm income, it was found that most households depend on the combination of the three with a mean average of R4 000.00 a month.

In South Africa, agricultural extension services are the most common forms of public sector support for knowledge diffusion and learning. The concept of extension services sector involves agricultural experts, who teach improved methods of farming in both livestock and cropping enterprises, demonstrate innovations, organise farmer meetings and markets (Schwartz, 1994). Smallholder farmers are the primary beneficiaries. The results in Table 1 indicate that of the surveyed farming households, (70%) had no access to extension services.

This sub-section provides evidence as to whether or not the choices of livelihood strategy isinfluenced by gender. Accordingly, the findings provide a supporting evidence of statistically significant effect of livelihood strategy on gender shown on Table 2. After controlling other variables, it has been found that on average, about 1.92, 4.8 and 39.4 percent's of participants who were male and had crop, livestock, crop+livestock+off-farm strategy.

Variable			Gender									
		Male	e	Fen	nale	Total		Chi2				
		n	%	n	%	Ν	%					
Livelihood	Crop	2	1.92	5	4.81	7	6.73					
strategy	Livestock	5	4.8	7	6.73	12	11.54	1.116				
	Crop+Liv+Off- farm	41	39.4	44	42.30	85	81.71					
	Total	48	46.15	56	53.84	104	100					

Table 2. Livelihood Strategy by Gender of Participants

### Access to Extension Services by Well-Being Status

This section provides evidence as to whether or not access to extension services had brought any improvement in household well-being. Accordingly, the findings provide a supporting evidence of statistically significant effect of livelihood strategy on household well-being shown on Table 3. After controlling all other variables that may have influence on household well-being, it has been found that on average, about 4.8, 1.9 and 23.1 percent's of participants who using were not well-off, moderate and well-off status had access to extension services respectively. The findings also shows that, on average about 18.3, 20.2 and 31.7 percent's of the sample participants who were not well-off, moderate and well-off status did not receive extension services, respectively.

Variable	e	Well-being status								
		Not	well-	Moderate		Well-off		Total		Chi
		off								2
		Num	%	Num	%	Num	%	Nu	%	
		b		b		b		m		9.9
Access	Yes	5	4.8	2	1.9	24	23.1	31	29.8	
to	No	19	18.	21	20.2	33	31.7	73	70.2	
extens			3							
ion	Total	24	23.	23	22.1	57	54.8	104	100	
			1							

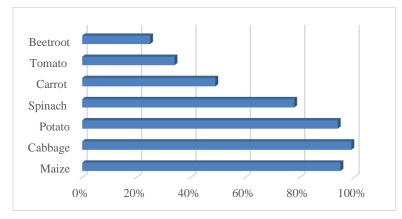
Table 3. Impact of Extension Service Access on Household Well-Being

Source: Computed from Field Survey Data (2020)

## 4. Crop Production

Despite the fact that almost all the sampled respondents own or have access to arable land, very few were cultivating the fields and more were cultivating gardens. Most of the fields, except for Kotane, are not fenced and it has been a while. In terms of garden cultivation, a large proportion (85%) of respondents cultivate gardens adjacent to their homestead. These results corroborate what the existing literature says in that rural households have not completely abandoned crop production; they have rather left field cultivation and focused on garden cultivation (Andrew & Fox, 2004).

The results indicate that cabbage (99%), maize (95%) and potato (94%) were the most produced crop in Mnquma. All the respondents who claim to be producing in their small gardens planted all the three crops in the previous production season. This is in line with what Christian et al. (2017) found Nqamakhwe and surrounding areas of Transkei. There are some households that produced carrots (49%), tomato (34%) and beetroot (25%).



**Figure 1. Crop Production** 

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### Livestock Production in Mnquma

The study results shows that the main livestock kept by households in Mnquma include indigenous chicken (79%) and cattle (71%). The widespread farming of chickens may be due to their easy accessibility as they are relatively cheap and the lending is more common in chickens than in any other livestock types. Goat (57%), sheep (56%) and pigs (54%) were the least kept animals in Mnquma. Most households indicated that fewer households own livestock now as compared to the olden days. There were however some households that did not own any of these livestock types. Following discussions during data collection, they pointed out that the cost of purchase, vaccines and diseases are the main reasons for not keeping such animals. In around 1996, the majority of farmers in the Eastern Cape were hard hit by "Umbendeni" (red-water disease) that resulted in a massive deaths of cattle's. The average household livestock holdings are presented in Figure 2.

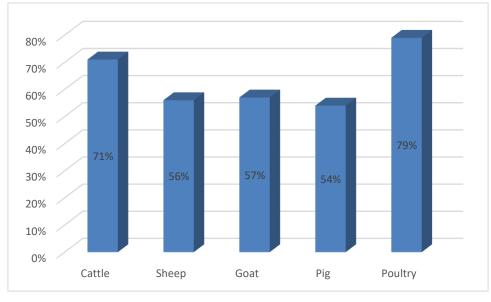


Figure 2. Livestock production

## Livelihood Strategies and Household Well-Being

This section provides evidence as to whether or not the choices of livelihood strategy had brought any improvement in household well-being. Accordingly, the findings provide a supporting evidence of statistically significant effect of livelihood strategy on household well-being shown on Table 4. After controlling other variables, it has been found that on average, about 0.96, 3.85 and 18.27 percent's of participants who using crop farming, crop and livestock and crop plus

livestock plus off farm strategies were not well-off respectively. The findings also shows that, on average about 3.84, 1.92 and 51 percent's of the sample participants who use crop only, crop and livestock, crop plus livestock plus off farm strategies were well-off, respectively.

Vari	able	Liveliho	od strate	egy						
		Crop f	arming	Crop+Li	vestock	Crop +		Total		Ch
		only				livestoc	ck			i2
						+	non-			
						farming	5			
		Numb	%	Numb	%	Num	%	Nu	%	
						b		m		
W	Not	1	0.96	4	3.85	19	18.2	24	23.0	
ell	well-						7		8	9.5
-	off									
bei	Moder	2	1.92	6	5.77	15	14.4	23	22.1	
ng	ate						2		2	
sta	Well-	4	3.84	2	1.92	51	51	57	54.8	
tus	off									
	Total	7	6.73	12	11.54	85	81.7	104	100	
							3			

Table 4. Impact of Livelihood Diversification on Household Well-Being

Source: Computed from Field Survey Data (2015) Note: \*\*\*means significant at 1% level of significance

## The Impact of Land Access on Household Well-Being

This section presents the result of the multinomial logistic regression model for the impact of land access and other factors affecting household well-being. According to Gujarat (1992), the coefficient values measured the expected change in the logit for a unit change in each independent variable, all other independent variables being equal. The sign of the coefficient shows the direction of the influence of the variable on the logit. It follows that a positive value indicates an increase in the likelihood that an access to land will change to the alternative option from the baseline group. Conversely, a negative value shows that it is less likely that access to land will consider the alternative (Gujarat, 1992; Pundo & Fraser, 2006).

The results show the estimated coefficients, Wald statistics and exponential betas of independent variables in the model. Table 4.3 shows that, the likelihood ratio  $(\chi^2)$  value was 104.57 (df = 32; p= 0.001) and this was significant at 1% level of probability. The pseudo R<sup>2</sup> value of 0.540 shows the variation in the well-being status. Land size, income from crop sales, off-farm income and access to extension services had a positive effect on household well-being. Land did not have influence

on household well-being as all the participants indicated that they had access to land. The results are shown on Table 5 below.

	Well-off			Not-well off				
Variable	Coefficient	Wal d	Exp. (B)	Coefficient	Wal d	Exp. (B)		
Intercept	(1.444) 0.520	0.415		(-2.632) 0.380	0.770			
Age	(-0.003) 0.915	0.011	0.977	(0.023) 0.650	0.206	1.023		
Gender	(0.174) 0.798	0.65	1.190	(-0.462) 0.673	0.179	0.630		
Household size	(0.236) 0.193	2.236	1.697	(-0.516) 0.135	2.236	0.597		
Education level	(0.311) 0.531	0.393	1.365	(-1.016) 0.238	1.393	0.362		
Land size	(-0.286) 0.717	0.131	0.751	(3.518) 0.019**	5.539	33.732		
Income from crop sales	(-0.21) 0.026**	4.935	0.979	(0.007) 0.038**	4.312	1.007		
Years of farming experience	(0.064) 0.720	0.129	1.066	(-0.241) 0.480	0.499	0.785		
Land access	(-0.189) 0.839	0.041	0.828	(0.087) 0.942	0.005	1.091		
Income from livestock sales	(-0.361) 0.622	0.243	0.697	(0.056) 0.961	0.002	1.057		
Off-farm income	(-0.815) 0.328	0.956	0.443	(-2.240) 0.065*	3.402	0.106		
Access to extension	(-0.009) 0.031**	0.000	0.991	(-2.656) 0.062*	3.474	0.070		
Farm location	(-0.008) 0.739	0.111	0.992	(0.051) 0.101*	2.695	1.053		
Model Summary		-		-	-	-		

 Table 5. Multinomial Logistic Estimation for Household Well-Being (Reference Category= well-off)

Df=32 \*\*\*significant at 1% level, \*\* significant at 5% level, \* significant at 10% level

Source: Computed from Field Survey, 2015

## **5.** Conclusion and Implications for Extension Agents

This study aimed to assess the impact of land access, socio-demographic characteristics, and access to extension service on household well-being, to profile livelihood strategies of farmers, to find out the implications for the extension service. The study has successfully ascertained the factors that might positively and negatively impact on household well-being in Mnquma, Eastern Cape Province. The factors that positively impacted household well-being were found to be access to extension and income from crop sales. However, findings from this study confirm the ongoing declining contribution of livestock farming as main income sources in rural households. This implies that agricultural extension advisory services should incorporate the goals of farming rural households and caution against being biased towards encouraging and focusing solely on improving farming practices, but also encourage an effective combination of livelihood that would improve the welfare of farming households.

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